



WE'RE HIRING!

Business Development Head – Events & MICE Partnerships

Build partnerships. Drive growth.
Power every event with Accred Master.



Smart
Accreditation



Seamless
Access Control



Real-time
Insights



Exceptional
Event Experiences

ABOUT ACCRED MASTER

Accred Master is a technology-driven accreditation & access management company trusted by leading sports organizations.

We are expanding into the **Events, Exhibitions & MICE** ecosystem and looking for a relationship-driven leader to build strategic partnerships and drive growth.

ROLE OVERVIEW



You will be responsible for building strong partnerships and driving business growth for Accred Master in the Events, MICE and Exhibition ecosystem.



Identify, connect and build relationships with event organizers, exhibition companies, hotels, venues & MICE players



Generate new business opportunities for our accreditation & access management solutions



Develop strategic partnerships and long-term collaborations



Achieve revenue targets and expand market presence in assigned sectors



Represent Accred Master in industry forums, events and networking platforms

IDEAL CANDIDATE



5+ years of experience in business development / partnerships in Events, MICE, Exhibitions or related industry



Strong network with event organizers, exhibition companies, hotels, venues & industry associations



Proven track record of meeting targets and closing partnerships



Excellent communication, negotiation and relationship management skills



Passion for events and solving real operational challenges



WHY JOIN ACCRED MASTER?



Be part of an exciting growth journey
in the event-tech space



Opportunity to build and own
a high-impact vertical



Competitive compensation
+ performance incentives



Work with a passionate,
young and dynamic team



Make a real impact in how events are
managed across the country

One solution. Every attendee. **Every time**

LET'S BUILD THE FUTURE OF EVENT OPERATIONS.



SEND YOUR PROFILE TO

events@accredmaster.com

Subject: BD Head – Events & MICE Partnerships



**ACCRED
MASTER**

www.accredmaster.com